Fill in the following lines:

Name of pupil........................................Name of school........................................

Instructions for Part I

*Do not open this sheet until the signal is given.*

All parts of the rapid calculation test are to be worked mentally and the *answers only* placed on the question paper. At the end of 15 minutes, work must stop and the sheet used for this part of the examination must then be detached from the rest of the question paper and immediately handed to the examiner.

All answers must be written with pen and ink.

Scrap paper may not be used, nor may computations be made on the question paper.
1 a Subtract: $105.80
   39.27
   \[\text{Result} = 66.53\]

b Make the following extensions: 

117 bushels at 33\frac{1}{2} cents per bushel = $..............

480 pounds at 37\frac{1}{2} cents per pound = $..............

75 yards at 48 cents per yard = $..............

24 gallons at $1.12\frac{1}{2}$ per gallon = $..............

240 quarts at 16\frac{3}{4} cents per quart = $..............

c Compute the interest: 

$486 for 30 days at 6\% = $..............

$1,800 for 90 days at 6\% = $..............

$800 for 4 months at 3\% = $..............

$600 for 126 days at 6\% = $..............

$1,600 for 15 days at 4\frac{1}{2}\% = $..............

d Complete each of the following: 

A tax rate of $.0640 per $1 expressed as a tax rate per $1,000 is $\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots$

.2647 expressed as a percent correct to the nearest tenth is $\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots\ldots\%$

The percent of discount on an article listed at $75 and sold for $50 was $\ldots\ldots$

\(\frac{3}{4}\)\% of $270 is $\ldots\ldots$

The exact number of days from May 12 to June 21 is $\ldots\ldots$

e Complete the following summary of sales made: [Allow no partial credit.] 

<table>
<thead>
<tr>
<th>Salesman</th>
<th>First Month</th>
<th>Second Month</th>
<th>Totals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Peterson</td>
<td>$1,027</td>
<td>$1,134</td>
<td>$1,134</td>
</tr>
<tr>
<td>Curtis</td>
<td>946</td>
<td>1,109</td>
<td>$\ldots\ldots$</td>
</tr>
<tr>
<td>Wiston</td>
<td>498</td>
<td>287</td>
<td>$\ldots\ldots$</td>
</tr>
<tr>
<td><strong>TOTALS</strong></td>
<td><strong>$\ldots\ldots</strong></td>
<td><strong>$\ldots\ldots</strong></td>
<td><strong>$\ldots\ldots</strong></td>
</tr>
</tbody>
</table>
Part I, 1 Rapid calculation test on attached sheet. [20]

The remaining sheets of this question paper should be handed in at the close of the examination.

Part II

Answer all parts of this question. Answers only are required.

2 Write each answer in the space provided on the question paper. [Work need not be shown.] [40]

a. What single percent of discount is equal to a series discount of 40% and 5%?

b. Clark, a salesman, had gross earnings for the past four weeks of $106.80, $96.00, $132.16 and $130.92, respectively. What were Clark's average weekly gross earnings for the four-week period?

c. On March 28, Knight bought goods for $525, terms 2/10, 1/30, N/60. What would be the amount of the check Knight would have to write to pay this invoice on April 6?

d. An automobile costing $3,875 when new is worth $425 after being used for six years. What was the amount of the average annual depreciation on the automobile?

e. Baker works on a 40-hour-week basis with time and a half for overtime. Last week he worked 48 hours. His regular hourly wage rate is $2.10. What amount did Baker earn last week as gross earnings?

f. Mr. Jackson's net taxable income for 1960 was $1,590. The New York State Income Tax rate on net taxable income is 2% on the first $1,000 and 3% on the next $2,000 or fraction thereof. What was Jackson's New York State income tax for 1960? [Do not consider any special credits.]

g. Lewis insured his house for three years for $9,200. The insurance rate was 54 cents per $100 for the three-year period. What was the average annual cost of this policy?

h. A salesman receives a commission of 5% on that part of his sales which exceeds $500. During the first week in March he sold $3,866.25 worth of goods. What was the amount of his commission for that week?
i. In 1955, the cost of manufacturing a car battery was $16. The same battery can be manufactured today for $13.60. What is the percent of decrease in the cost of manufacturing?

j. Russell’s electric meter read 8,792 kilowatt hours on June 1. Two months later it read 9,106 kilowatt hours. If the average cost per kilowatt hour was 4½ cents, what was the amount of Russell’s electric bill for the two-month period?

k. Sturges purchased a set of encyclopedias for $127.50 with discounts of 20% and 5%. What was the net amount that Sturges paid for the set of encyclopedias?

l. A salesman earned $68 by receiving a commission of 8% on the sale of a used car. What was the selling price of the car?

m. On July 1, 1960, Levy deposited $2,000 in a bank which paid interest at the rate of 3% per year. This interest was added to depositors’ accounts every six months. If no other deposits or withdrawals were made, how much money did Levy have available in the bank one year later?

n. Notebooks which cost a dealer $1.68 per dozen are sold for $.20 each. What percent of gross profit based on the selling price did the dealer make by selling one dozen notebooks?

o. Mr. Whitcomb purchased a coat at the Jayson Department Store for $36.98 plus a sales tax of 3 percent. What was the total cost of this coat to Mr. Whitcomb?

p. The tax rate for the village of Newton is $4.069 per $100 of assessed valuation. How much tax will Mr. Martin have to pay on his property, which is assessed at $8,300?

q. Under a bankruptcy agreement, the firm of Nelson and Pickard is ordered to pay its creditors $.58 on each dollar that is due them. How much would a creditor receive as his settlement for a claim of $2,700?

r. A builder purchased 32½ acres of land for a building development. He divided the property into plots of 2½ acres each. How many plots did he have?

s. Kirk owned 250 shares of Standard Chemical stock which paid a semiannual dividend of 12½ cents per share. Find the amount of his semiannual dividend check.

t. A record player costs $79.49 on a cash basis. On an installment plan, the terms would be $10 down and $6.25 a month for 12 months. How much more money would the installment buyer pay than a cash buyer?
3 Dridge and Pfeifer formed a partnership with investments of $20,000 and $30,000, respectively. The partnership agreement provided that the annual net profit would be divided in proportion to each partner's investment. Gross profit for the first year of operations amounted to $8,630. Operating expenses amounted to $2,410. How much did Pfeifer receive as his share of the net profits for the first year? [6]

4 The following graph shows the record of sales and cost of goods sold by the Jones Manufacturing Company during the period 1955 through 1960.

**JONES MANUFACTURING COMPANY**

**Record of Sales and Cost of Goods Sold**

1955 — 1960

![Graph of Sales and Cost of Goods Sold from 1955 to 1960.](image)

Answer each of the following questions pertaining to the graph.

a. In what year was the amount of sales made by this company at the highest point? [1]
b. In what year did the cost of goods sold reach the lowest point? [1]
c. What was the amount of the gross profit made by this company in 1957? [2]
d. It is estimated that the sales of this company in 1965 should be at least 20% above those in 1960. On this basis, what is the amount of the sales that should be made in 1965? [2]

Turn the page and continue.
5 On August 1, 1961, Ralph Karlson's checkbook balance was $242. On the same day his monthly statement from the bank showed a balance of $474.62. Checks were outstanding for $137.95, $87.12, and $22. Among the canceled checks was one for $14.45 that Karlson had not recorded in his checkbook. Prepare a reconciliation statement and indicate the correct available checkbook or bank balance. [6]

6 The Lewin Appliance Company purchased a washing machine for $236, less 25%. Freight and trucking charges amounted to $22. At what price should the washing machine be sold in order to make a gross profit of 38% of the total cost price? [6]

7 Hallenbeck purchased a two-family house for $24,000, paying $10,000 in cash and giving a mortgage for the balance. He rented each apartment for $120 a month. His expenses during the year were as follows: insurance, $90; taxes, $635; depreciation and repairs, $615; interest on the mortgage, $840. What was Hallenbeck's annual rate of return that year based on his original cash investment? [6]

Part IV

Answer any four questions from this part. All work must be shown.

8 Dunham insured his building valued at $45,000 for $30,000 under a standard fire insurance policy containing an 80% coinsurance clause. If a fire loss of $7,200 occurred, what amount of money would Dunham collect from the insurance company? [4]

9 A farmer sent a commission merchant 900 bushels of potatoes to be sold. The commission merchant sold the potatoes at $.90 a bushel. He deducted a 6% commission on sales, $15.50 for trucking and $.02 per bushel for storage. What amount did this farmer receive as the net proceeds from this sale? [4]

10 The Apex Collection Agency collected 70% of an outstanding bill of $935 owed to the Leone Printing Company. If the collection agency charged 12% commission, what was the amount of the check remitted to the Leone Printing Company? [4]

11 In order to have sufficient cash to pay his current bills, Walters discounted his 50-day, non-interest-bearing note at his bank. The rate of discount was 6%. If the face of the note was $750, what was the amount of the net proceeds? [4]

12 Strickland paid $23.40 for a camera that had been marked down 28% below the list price. What was the list price of this camera? [2] Prove your answer. [2]
INSTRUCTIONS FOR RATING
BUSINESS ARITHMETIC

Tuesday, August 22, 1961 — 12 m. to 3 p.m., only

Use only red ink or pencil in rating Regents papers. Do not attempt to correct the pupil’s work by making insertions or changes of any kind. Use checkmarks to indicate pupil errors.

Part I — Rapid Calculation Test

1. Allow a total of 20 credits as indicated: [Allow no partial credit.]

   a $66.53 [1]
   b $39.00 [1]
   $180.00 [1]
   $36.00 [1]
   $27.00 [1]
   $40.00 [1]
   c $2.43 [1]
   $27.00 [1]
   $8.00 [1]
   $12.60 [1]
   $3.00 [1]
   d $64.00 [1]
   26.5% [1]
   33 1/3% [1]
   $1.35 [1]
   40 [1]
   e $2,161
   $2,055
   $785
   $2,471 $2,530 $5,001 [4]

Part II

2. Allow a total of 40 credits, two credits for each correct answer. [Allow no partial credit.]

   a 43% k $96.90
   b $116.47 l $850.00
   c $514.50 m $2,060.45
   d $575.00 n 30%
   e $109.20 o $38.09
   f $37.70 p $337.73
   g $16.76 q $1,566.00
   h $168.31 r 13
   i 15% s $31.25
   j $14.13 t $5.51

[OVER]
Part III

Allow 6 credits for each of four correct answers.

3 $3,732 [6]*

4 a 1959 [1]*
b 1957 [1]
c $29,000 [2]
d $54,000 [2]

5 Reconciliation will depend upon method used. Correct available balance is $227.55. [6]*

6 $274.62 [6]*

7 7% [6]*

Part IV

Allow 4 credits for each of four correct answers.

8 $6,000 [4]*

9 $723.40 [4]*

10 $575.96 [4]*

11 $743.75 [4]*

12 $32.50 [2]

$32.50 less 28% = $23.40 [2]

*Unless otherwise directed, in parts II, III and IV of this examination partial credit may be allowed on questions to which four or more credits are assigned. [See pamphlet entitled Suggestions on the Conducting of Examinations and the Rating of Regents Examination Papers in Business Subjects.]